



AGENT INFORMATION SOFTWARE, INC.

Quarterly Reports

Quarter Ended June 30, 2018

Trading Symbol: AIFS

AGENT INFORMATION SOFTWARE, INC.
Quarterly Report
June 30, 2018 and 2017

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AGENT INFORMATION SOFTWARE, INC.**Quarterly Report****Unaudited Consolidated Balance Sheets****June 30, 2018 and 2017**

	June 30 2018	June 30 2017
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,361,523	\$ 793,449
Restricted cash	-	-
Accounts receivable, trade	32,873	287,247
Deferred income taxes, current	88,004	122,004
Other current assets	111,367	130,654
Total current assets	<u>1,593,767</u>	<u>1,333,354</u>
Capitalized software, net	2,597,366	2,510,395
Equipment, net	100,058	156,120
Total assets	<u>\$ 4,291,191</u>	<u>\$ 3,999,869</u>
LIABILITIES & STOCKHOLDERS' EQUITY		
Current liabilities:		
Current maturities on long-term debt	\$ 11,022	\$ 15,265
Accounts payable, trade	26,306	67,832
Deferred revenue	1,144,062	1,093,645
Accrued payroll and related liabilities	159,072	174,780
Other accrued liabilities	138,762	151,354
Total current liabilities	<u>1,479,224</u>	<u>1,502,876</u>
Long-term debt	9,540	21,671
Deferred income taxes	152,000	170,000
Total liabilities	1,640,764	1,694,547
Stockholders' equity:		
Common stock, \$0.001 par value, 12,000,000 shares authorized, 4,270,910 shares issued and outstanding	3,287,862	3,283,305
Accumulated other comprehensive income (loss)	(49,783)	(107,914)
Accumulated deficit	(587,652)	(870,069)
Total stockholders' equity	<u>2,650,427</u>	<u>2,305,322</u>
Total liabilities and stockholders' equity	<u>\$ 4,291,191</u>	<u>\$ 3,999,869</u>

AGENT INFORMATION SOFTWARE, INC.
Quarterly Report

Unaudited Consolidated Statements of Operations

For the Six Months Ended June 30, 2018 and 2017

	June 30 2018	June 30 2017
	<u> </u>	<u> </u>
Revenues:		
Recurring Revenue	\$ 2,457,199	\$ 2,355,464
Non-recurring Revenue	68,123	144,188
Total Net Revenue	<u>2,525,322</u>	<u>2,499,652</u>
Cost and expenses:		
Cost of sales	663,226	647,571
Research and development	158,912	196,137
Sales, marketing and customer service	997,589	1,011,974
General and administrative	500,055	496,076
Total costs and expenses	<u>2,319,782</u>	<u>2,351,758</u>
Income from operations	205,540	147,894
Other income (expense):		
Other income (expense), net	1,761	1,052
Total other income (expense):	<u>1,761</u>	<u>1,052</u>
Income before provision for income taxes	207,301	148,946
Provision for income taxes	<u>29,996</u>	<u>29,996</u>
Net income (loss)	<u>\$ 177,305</u>	<u>\$ 118,950</u>
Earnings per share - Basic	\$ 0.04	\$ 0.03
Weighted average shares outstanding - Basic	4,280,910	4,270,910
Earnings per share - Diluted	\$ 0.04	\$ 0.02
Weighted average shares outstanding - Diluted	5,061,243	4,857,827

AGENT INFORMATION SOFTWARE, INC.

Quarterly Report

Unaudited Consolidated Statements of Cash Flow

For the Six Months Ended June 30, 2018 and 2017

	June 30 2018	June 30 2017
	<u> </u>	<u> </u>
Cash Flows from Operating Activities:		
Net Income (Loss)	\$ 177,305	\$ 118,950
Adjustments to reconcile net income (loss) to net cash provided by operations:	-	-
Depreciation and Amortization	322,681	297,238
Stock Option Expense	1,128	1,128
Gain on Sales of Assets	-	-
Deferred Income Tax Benefit	(50,004)	(50,004)
Changes in operating assets & liabilities	(235,683)	(422,867)
Net Cash Provided by Operating Activities	<u>215,427</u>	<u>(55,555)</u>
 Cash Flows from Investing Activities:		
Proceeds from Sale of Assets	-	-
Acquisition of Property & Eqpt	(5,876)	(2,138)
Capitalized Software Development	(320,000)	(300,000)
Net Cash Used in Investing Activities	<u>\$ (325,876)</u>	<u>\$ (302,138)</u>
 Cash Flows from Financing Activities:		
Proceeds (Payments) from (of) Long-Term Debt	(1,357)	(6,955)
Net Cash Used in Financing Activities	<u>(1,357)</u>	<u>(6,955)</u>
 Effect of exchange rate changes on cash	<u>-</u>	<u>-</u>
 Net Increase (Decrease) in Cash	(111,806)	(364,648)
 Cash and Cash Equivalents, Beginning of Year	<u>1,473,329</u>	<u>1,158,097</u>
Cash and Cash Equivalents, June 30, 2018 and 2017	<u><u>1,361,523</u></u>	<u><u>\$ 793,449</u></u>